



INSPIRING INNOVATIONS



“Satisfaction isn’t enough.
We want to inspire.”

Klaus Eisert,
CEO, 1975 to 2014
Phoenix Contact



With new ideas, we create opportunities from challenges

At Phoenix Contact, we create progress – with innovative and inspiring solutions. Ever since the invention of the modular terminal block, we've been setting trends with our groundbreaking technology. Today, one in every five terminal blocks used throughout the world, whether wired in a control

cabinet or a device, is a Phoenix Contact terminal block. With foresight and creativity, we're also tackling the challenges of tomorrow. Our products and systems for modern infrastructure, renewable energy, and efficient production sites are just a few examples.

“Developing solutions for the future – that inspires me.”





Our core approach: thinking and working in partnership

At Phoenix Contact, our approach is based on a solid foundation of trust and partnership. This motivates us to take responsibility and gives us the freedom to come up with new ideas. We really enjoy working

together to meet objectives. In this way, we're also safeguarding our economic success in the future and remaining a competitive and reliable partner for inspiring technology.

“I enjoy working with others
to meet objectives.”

“I’m passionate about engineering,
which makes this the
perfect company for me.”





Otto Smolenaers, Ludwig Begemann, and Walter Kix, 1959

The times may change – but inspiration is timeless

Phoenix Contact's history has been shaped by a passion for innovation. For generations, we have been committed to offering our customers the best quality in every respect. That's why our ingenuity goes hand in hand with real attention to detail. In terms of the future, this means that we will also continue to invest in groundbreaking developments. So even the Phoenix Contact products of tomorrow will be based on a truly unique component: our passion for technology.





The company headquarters in Germany

Originally founded in Essen, Germany, in 1923, Phoenix Contact has been based in Blomberg since 1957. From its early beginnings, the company has been shaped by its passion for technical innovation. Since then, the German family-owned company

has grown into a worldwide market leader. Its international network of production and development sites as well as sales subsidiaries ensures that Phoenix Contact solutions are always there wherever and whenever they are needed.



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“We expand to be closer.”

Gerd Eisert †,
CEO until 2001
Phoenix Contact

We establish subsidiaries worldwide to be close to our customers.
We are linked by our values and global outlook.

The global network

So that we can work as closely with our customers as possible, we have also established Regional Centers of Competence in Asia and the Americas. It's here that tailor-made solutions are created.

Our development sites

Germany, USA, China, India

Our production sites

Germany, USA, China, India, Brazil, Argentina, Poland, Greece, Turkey, Sweden

Our sales subsidiaries

Argentina, Australia, Austria, Belarus, Belgium, Brazil, Canada, Chile, China, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Hungary, India, Indonesia, Ireland, Israel, Italy, Japan, Kazakhstan, Latvia, Lithuania, Luxembourg, Malaysia, Mexico, Myanmar, Netherlands, New Zealand, Norway, Philippines, Poland, Portugal, Romania, Russia, Singapore, Slovakia, Spain, South Africa, South Korea, Sweden, Switzerland, Taiwan, Thailand, Turkey, Ukraine, United Arab Emirates, United Kingdom, USA, Vietnam

Representatives in more than 30 other countries worldwide.



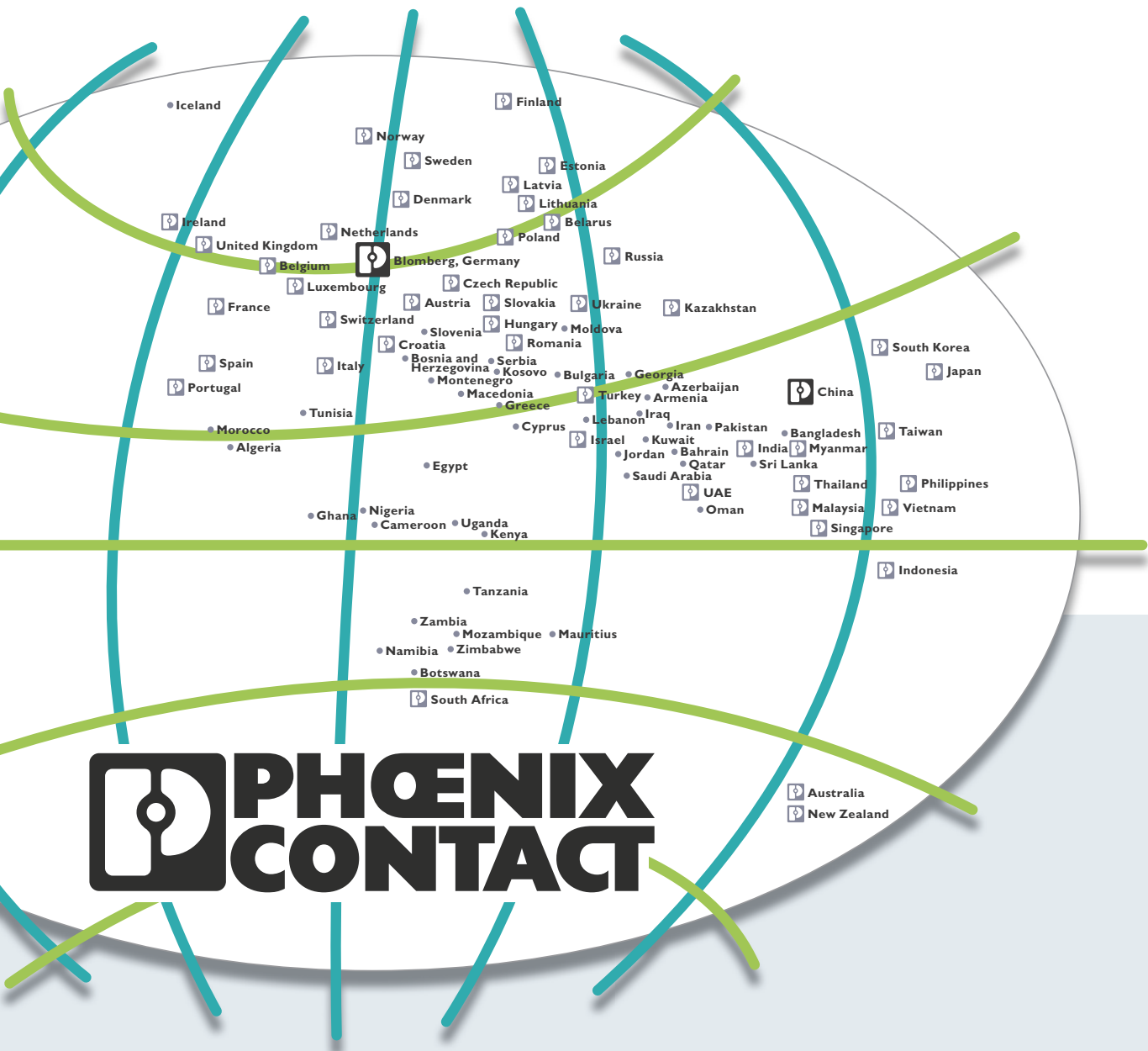
Germany



Blomberg



Bad Pyrmont



USA



Harrisburg

China



Nanjing

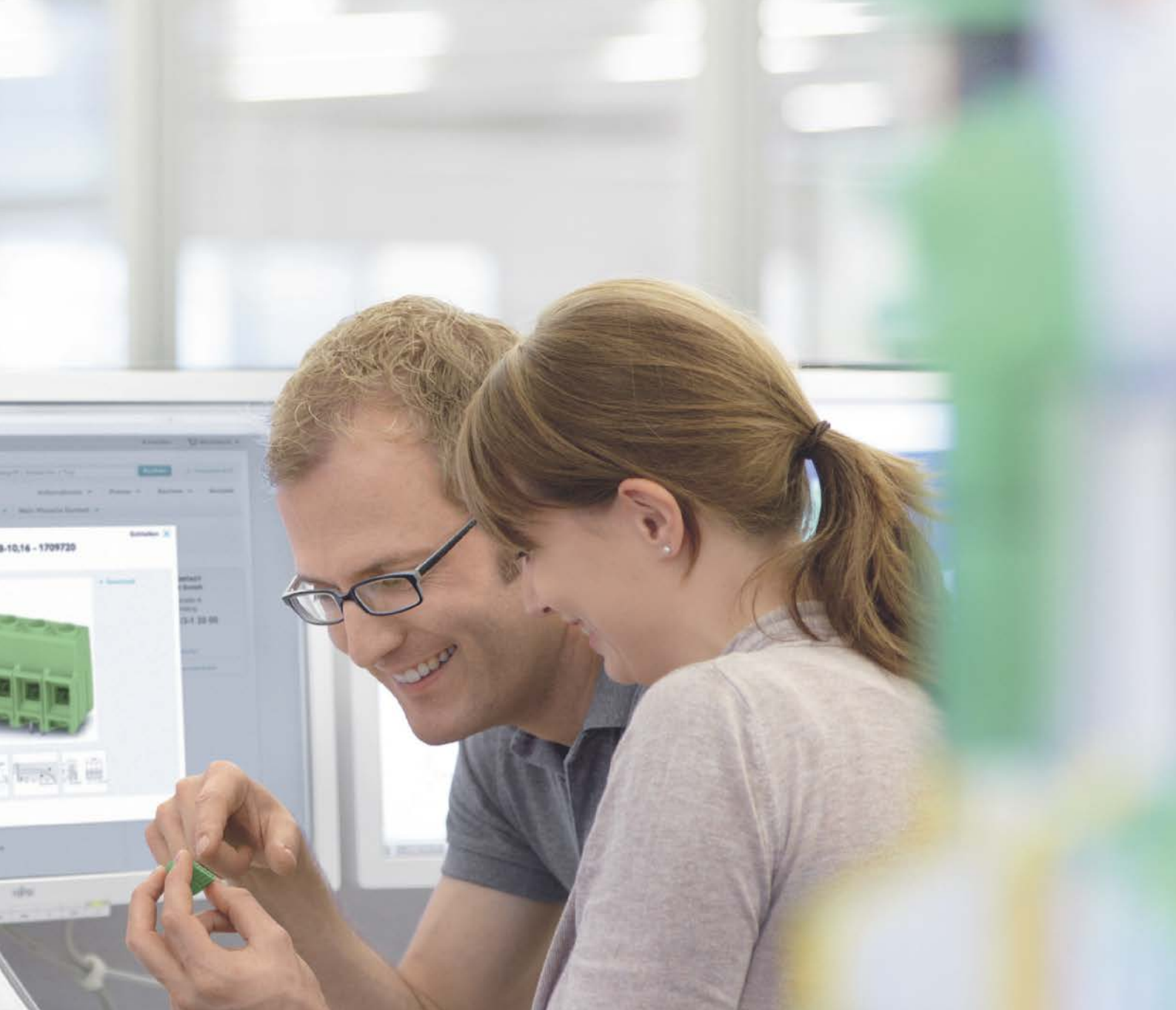


“With 60,000 products,
together we can find your solution.”

Electronics housing, electronic switching devices and motor control, fieldbus components and systems, functional safety, HMIs and industrial PCs, I/O systems, Industrial Ethernet, lighting and signaling, industrial communication technology, installation and mounting material, cables and wires, PCB terminal blocks and PCB connectors, marking and labeling, measurement and control technology, monitoring, modular terminal blocks, relay modules, protective devices, sensor/actuator cabling, software, connectors, controllers, power supply units and UPS, system cabling for controllers, surge protection and interference filters, tools, wireless data communication

“At Phoenix Contact, device manufacturers are sure to find the right connection.”





Device connection technology

Whether data, signals or power – when today's designers develop devices, they need plug connectors and electronics housings that not only meet specific requirements but also save space. Everything revolves around efficient design-in, i.e., the computer-based

design of electronic devices. Worldwide, Phoenix Contact offers the largest range of device connection technology and with it, the ideal solution for every manufacturer.





“Our products are at the heart of modern industrial systems.”

Automation and connection technology

Phoenix Contact products are used in all manner of applications where processes need to be automated, where current and data flow and have to be connected, distributed, and controlled. These include industrial production sites as well as solar plants,

building technology, tunnels or water supply systems. The benefits for the customer often go far beyond the mere function of the device, because we help them to design more efficient processes and to reduce costs.

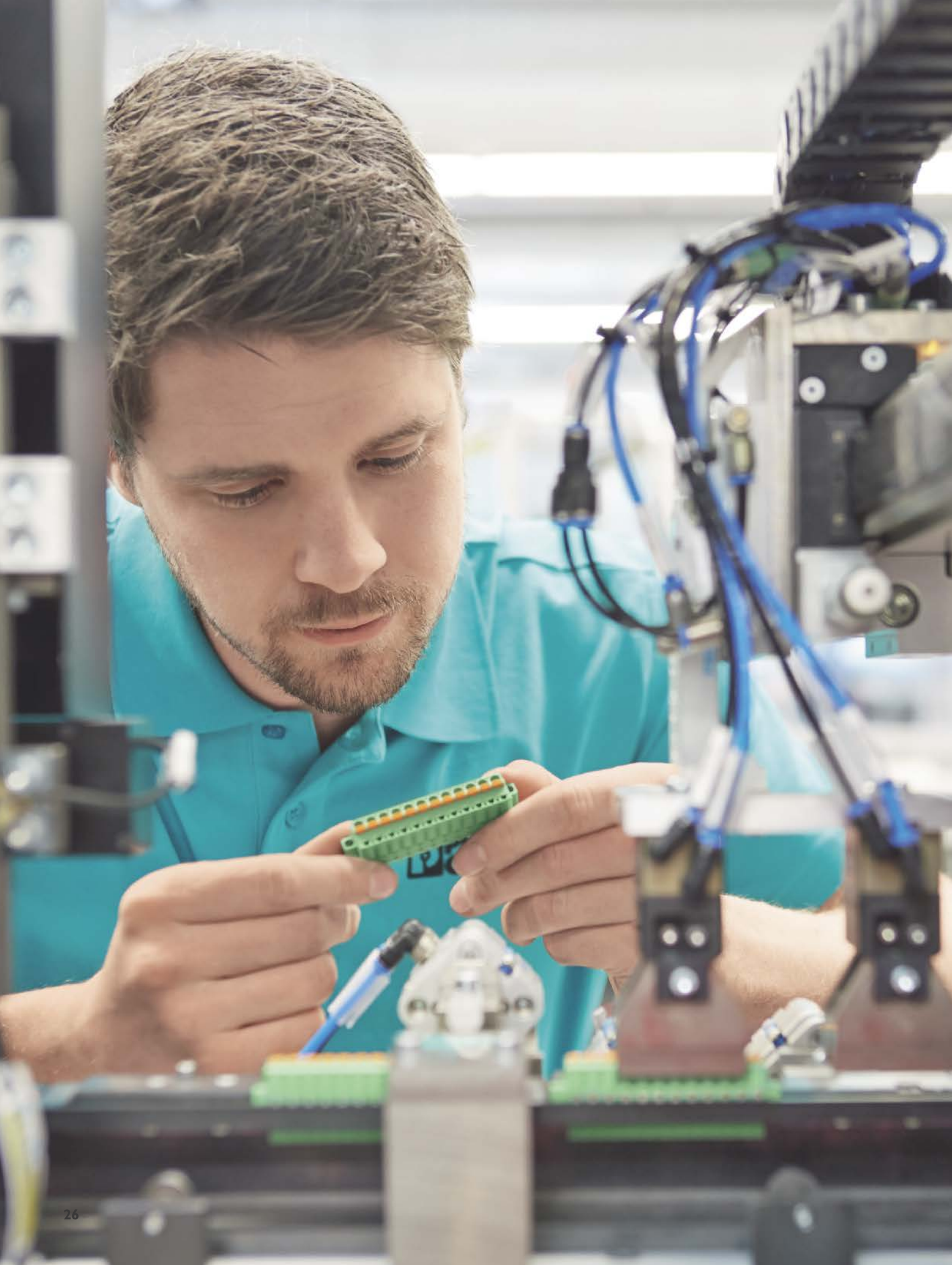
“At Phoenix Contact, everything revolves around future-oriented solutions.”






Industry solutions

Each sector of industry places particular demands on machine and system automation. In our dedicated Industry Teams, we work together with our industry partners and focus on these challenges. This is how we design tailor-made turn-key solutions based on innovative products and intelligent engineering services. In this way, with the knowledge and enthusiasm of our employees, we find the best possible solution for many sectors of industry.



“Worldwide our customers can rely on one particular mark of quality: Made by Phoenix Contact.”



“I attach great importance to every little detail.”



Even the smallest screw is crucial to the quality of a high-tech product

It is only when you keep sight of every little detail that you can be sure of the quality of the entire product. That's why, at Phoenix Contact, we even produce our own screws. In the production of plastic, metal, and SMD parts, some of the items we produce later form the basis for high-quality components. On the one hand, this secures for us financial and technological independence, allowing us the freedom to develop new innovations. On the other hand, we achieve exactly what Phoenix Contact stands for: the best quality down to every little detail.



“Our success relies on building relationships and working closely with our partners.”

Ursula Lampmann †,
Partner until 2015
Phoenix Contact

“My work
never ceases
to inspire me.”



Our employees are the key to our success

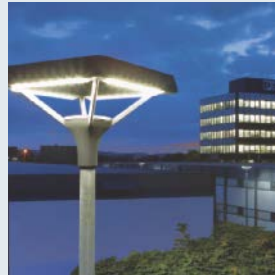
If we provide a pleasant and motivating atmosphere for our employees, our customers stand to gain as well. Key to this is fairness, partnership, and recognition, in short: our corporate culture. This also involves encouraging personal strengths and providing

opportunities for personal development. In order to create the right balance between work and family life, we also support our employees with flexible working hours as well as healthcare and childcare provisions.



“It’s good to preserve resources.”






For us, being innovative also means being a responsible company

The careful use of resources is part of the everyday fabric of Phoenix Contact. However, environmental protection isn't just a routine for us. We are constantly developing and expanding possible ways in which to use renewable energy in our operations: from production to the finished product, from the selection of materials to the heating concept used in our buildings.

“Our perspective:
shaping the future.”





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phoenixcontact.com

PHOENIX CONTACT GmbH & Co. KG
Flachmarktstraße 8
32825 Blomberg, Germany
Phone: +49 52 35 3-00
Fax: +49 52 35 3-4 12 00
E-mail: info@phoenixcontact.com
phoenixcontact.com



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